



SY21-22 Budget

PREPARED JANUARY 2019 BY



Executive Summary

Goals

For the FY22 school year, Brookside has set the following key goals:

Grow instructional staff roster to mitigate learning loss and meet the needs of students

Provide raises and stipends to encourage staff retention

Provide for instructional and facilities expenses for a successful return to in-person learning

Summary

To meet these goals, Brookside has built a budget with the following:

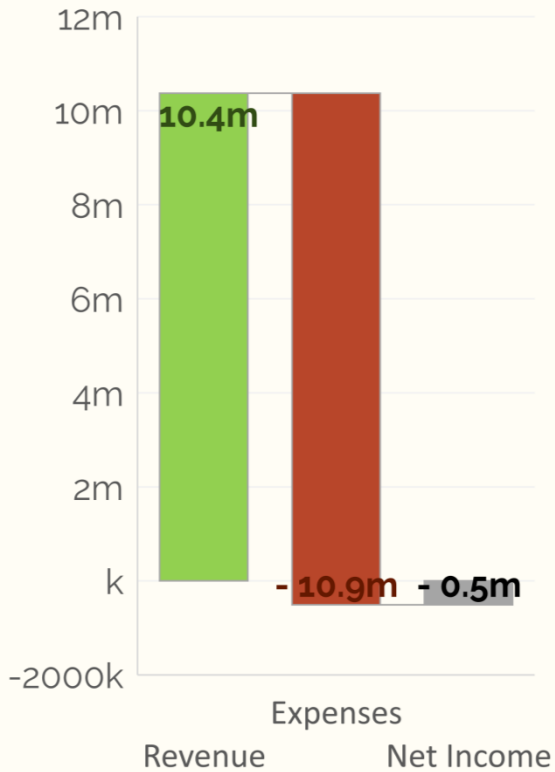
17% increase in Salaries from FY21

Maintain 3rd-party expenses in line with pre-COVID trends

Net income of \$-507k

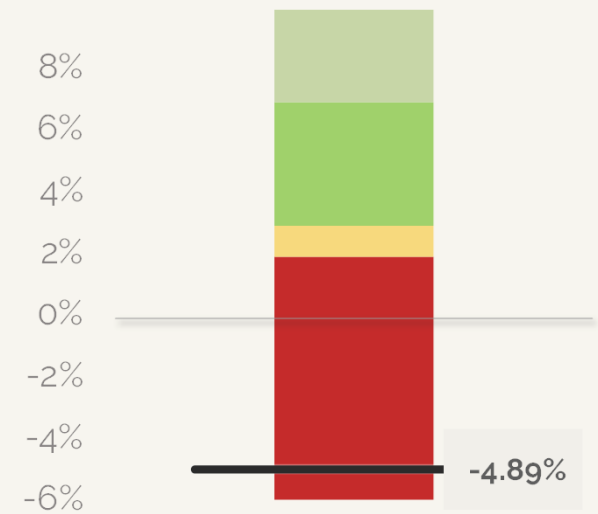
105 Days of Cash on Hand

Budget Summary



Revenue	10,374,782
Expenses	10,882,135
Net Income	-507,353
Starting Cash	3,632,888
Net Income	(507,353)
Ending Cash	3,125,535

Gross Margin



-4.89% GROSS MARGIN

The forecasted net income is -\$0.5m on \$10.4 in revenue. This yields a -4.89% gross margin.

Primary Drivers - Revenue

State

Enrollment

- Target of 756, with 1st-day enrollment of 718
- 3% attrition, 93% attendance → ADA 659
- WADA of 805, which is 14 lower than FY20, which has been FY21 payment basis

ADA = Average Daily Attendance, which is driven by Enrollment and Attendance

WADA = Weighted ADA; reflects ADA with the addition of calculations for special student populations. WADA is the payment basis for State Basic Formula Revenue

Local

- Donations of \$634k (3-year prior average of \$647k)
- KCPS MOU of \$313k (based on FY21 per-WADA amount)

Federal

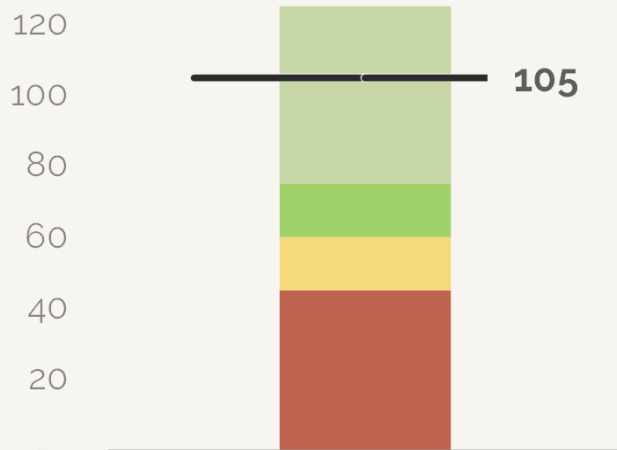
FY22 budget includes \$1.14M in ESSER funds, which is a portion of overall **\$4.3M** in COVID funding through 09/30/24

- FY21 \$528k, of which 296k is 100% of ESSER I
- FY22 \$1.14M, which is the balance of ESSER II
- FY23 \$1.77M, which is 100% Preliminary ESSER III
- FY24 \$898k, which is the balance of ESSER III

Draws are flexible based on actual spending

Key Performance Indicators

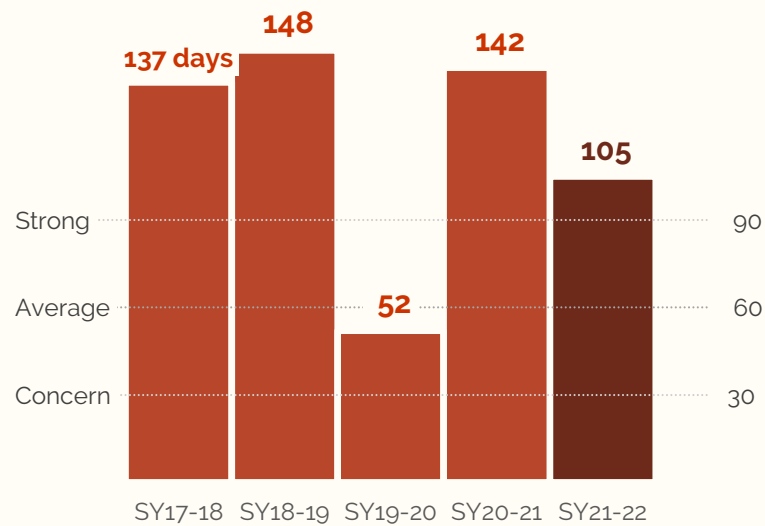
Days of Cash



105 DAYS OF CASH AT YEAR'S END

The school's 105 days of cash is above the recommended 60 days of cash.

Historical Context: Days of Cash



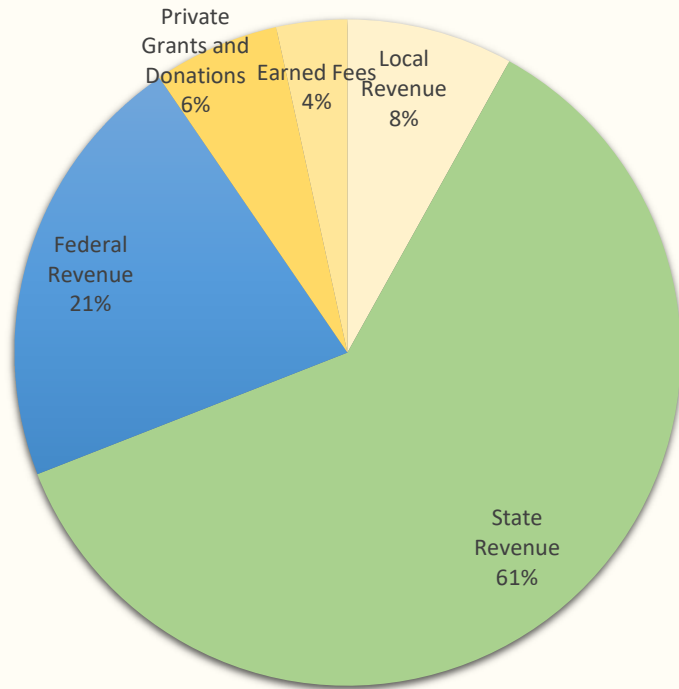
105 DAYS OF CASH AT YEAR'S END

The budget predicts that we will end the year with 105 days of cash, which is 37 days worse than the cash forecast for 6/30/21.

Days of Cash in FY20 recognizes a \$10M extraordinary expense associated with the New Market Tax Credit unwind.

Revenue And Expenses

FY22 Revenue

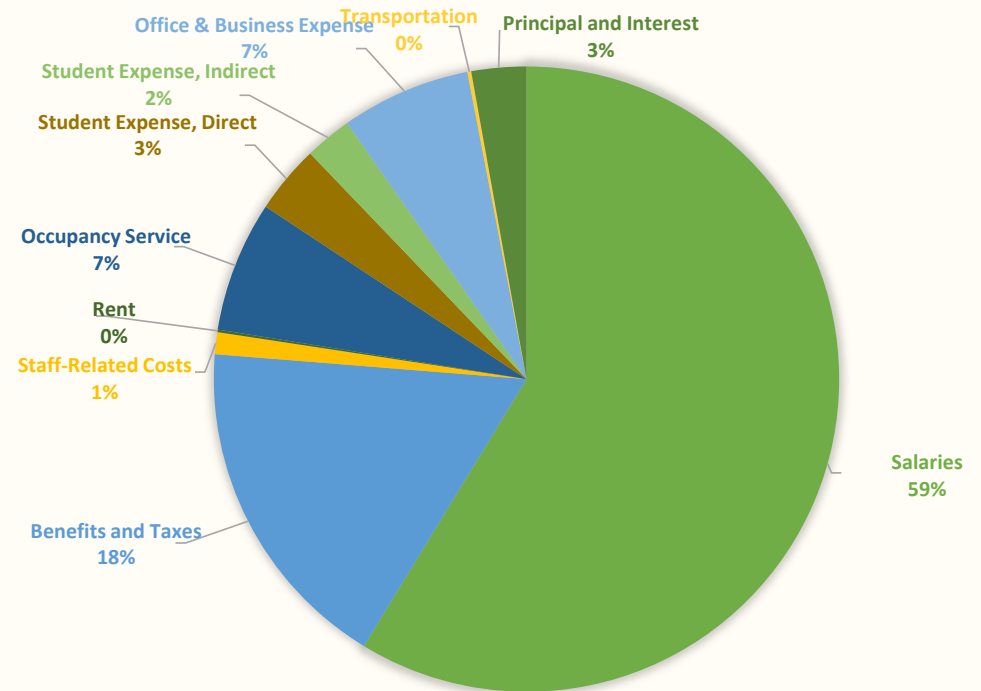


Revenue is 61% State Revenue, which is driven by enrollment and attendance with additional funding provided for special student populations.

With \$1.1M in COVID funds in FY22, Federal Revenue still only comprises 21% of Total Revenue.

Brookside Charter School | SY21-22 Budget

FY22 Expenses



Expenses are 76% Salaries and Benefits. Third-party expenses are in line with pre-COVID trends.



QUESTIONS?

Please contact your EdOps Finance Specialist:

Anne Schaffa

anne@ed-ops.com

(816) 945-2918

Appendix | Profit and Loss Changes

Income Statement	SY20-21	SY21-22	Difference	Changes
Revenue				
Local Revenue	864,974	837,620	(27,354)	3% Increase in Prop C
State Revenue	6,612,815	6,326,720	(286,096)	Decrease in WADA from 819 in FY20 (used as payment basis in FY21) to 805
Federal Revenue	1,455,623	2,220,025	764,402	615k of the increase in Federal funds pertains to COVID-response funding. Federal food funds will increase.
Private Grants and Donations	744,903	634,252	(110,651)	
Earned Fees	436,895	356,166	(80,729)	Lower KCPS MOU based on lower WADA
Total Revenue	10,115,209	10,374,782	259,572	
Operating Expense				
Salaries	5,476,764	6,388,616	(911,852)	17% increase
Benefits and Taxes	1,597,548	1,911,073	(313,525)	20% increase
Staff-Related Costs	151,045	122,427	28,618	Staff-Related Costs
Rent	10,000	15,000	(5,000)	
Occupancy Service	568,247	736,463	(168,216)	Return to in-person building expenses with the addition of COVID-response costs
Student Expense, Direct	267,847	384,300	(116,453)	Instructional costs are higher with return to in-person learning, but 60% lower than 3-year pre-COVID average
Student Expense, Indirect	107,350	264,500	(157,150)	Food: Relationship between Revenue and Expenses is in line with pre-COVID trends
Office & Business Expense	722,152	729,664	(7,511)	
Transportation	46,947	21,500	25,447	Transportation is lower than pre-COVID trends due to new approach to transportation
EFF Loan: Principal & Interest	381,824	308,592	73,232	
Total Expenses	9,329,725	10,882,135	(1,552,410)	
Net Income	785,485	(507,353)	(1,292,838)	

Appendix | KPI Calculation

Calculating Days of Cash

Non-Depr Expenses	10,882,135
Day of Year	365
Daily Expenses	29,814
Ending Cash Balance	3,125,535
Days of Cash	105

Calculating Gross Margin

Revenue	10,374,782
Expenses	10,882,135
Net Income	(507,353)
Revenue	10,374,782
Gross Margin	-5%